



Outside Sales Representative
Fab Werks, Inc. Crest Hill, IL

Compensation N/A

Benefits Offered **401K, Life, Medical, Dental**

Employment Type: **Full Time**

We are seeking an Outside Sales Representative to join our busy Steel Fabrication Team.

Responsibilities

Manage and grow new territories/accounts

Prospect and contact potential customers

Reach agreed upon sales targets by the deadline

Resolve customer inquiries and complaints

Set follow-up appointments to keep customers aware of the latest developments

Create sales material to present to customers

Qualifications

5 to 7 yrs experience in the steel fabrication industry

Bachelor's degree preferred

Ability to build rapport with clients

Strong negotiation skills

Deadline and detail oriented

Willing to travel

Our customers rely on our skilled staff to provide Laser Cutting, Forming and Welding to manufacture their custom products. This is a very fast paced environment that demands a punctual and dedicated person in this role.